

CLEMSON

EXTENSION

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SUMMERING LIGHTWEIGHT STEERS ON MILLET PASTURE

ESTIMATED COSTS AND RETURNS PER HEAD, 2008/2009 (JUNE-OCTOBER)

BEGINNING WEIGHT (LBS):	450.00	NUMBER OF DAYS:	136 DAYS
ENDING WEIGHT (LBS):	749.20	AVG. DAILY GAIN:	2.20 LBS
ENDING WEIGHT W/ SHRINKAGE (LBS):	726.72	DEATH LOSS:	3.00 %

	UNIT	QUANTITY	PRICE OR COST/UNIT	TOTAL PER HEAD	YOUR FARM
1. GROSS RECEIPTS					
STEER	LBS	749.20	\$1.00	\$749.20	_____
TOTAL RECEIPTS:				\$749.20	_____
2. VARIABLE COSTS					
STEER CALF PROCUREMENT	LBS	450.00	\$1.10	\$495.00	_____
ORDER BUYING	CWT	4.50	\$0.50	\$2.25	_____
HAULING	MILE	70.00	\$8.00	\$6.02	_____
TOTAL CALF-PURCHASE COSTS:				\$503.27	_____
FEED					
MILLET PASTURE	ACRE	0.33	\$85.73	\$28.29	_____
SALT & MINERALS	HEAD	1.00	\$3.00	\$3.00	_____
CONDITIONING PELLET	HEAD	1.00	\$100.00	\$100.00	_____
VETERINARY & MEDICATION	HEAD	1.00	\$12.00	\$12.00	_____
GROWTH PROMOTANT	HEAD	1.00	\$3.00	\$3.00	_____
FACILITIES & EQUIPMENT	HEAD	1.00	\$3.08	\$3.08	_____
MACHINERY	HEAD	1.00	\$2.15	\$2.15	_____
LABOR	HRS	3.00	\$8.00	\$24.00	_____
INTEREST ON OP. CAP.	DOL.	\$327.40	9.0%	\$29.47	_____
MARKETING					
SALES COMMISSION	HEAD	1.00	\$10.00	\$10.00	_____
SHRINK	DOL.	\$749.20	3.0%	\$22.48	_____
TOTAL OPERATING COSTS:				\$237.47	_____
TOTAL VARIABLE COSTS:				\$740.74	_____
3. INCOME ABOVE VARIABLE COSTS:				\$8.46	_____
4. FIXED COSTS					
CATTLE OPERATION	HEAD	1.00	\$26.84	\$26.84	_____
ANNUAL MILLET	ACRE	0.33	\$11.77	\$3.88	_____
TOTAL FIXED COSTS:				\$30.72	_____
5. OTHER COSTS					
LAND RENT	ACRE	0.33	\$25.00	\$8.25	_____
GENERAL OVERHEAD	DOL.	\$223.26	9.0%	\$20.09	_____
TOTAL OTHER COSTS:				\$28.34	_____
6. TOTAL COSTS:				\$799.80	_____
7. NET RETURNS TO RISK AND MANAGEMENT:				-\$50.60	_____

	<u>BREAK-EVEN WEIGHT</u>		<u>BREAK-EVEN PRICE (\$/LBS)</u>		
	Per Steer		Per Steer	Per Gain	Per Calf
VARIABLE COSTS	740	LBS	\$0.99	\$0.89	\$1.12
TOTAL COSTS	801	LBS	\$1.07	\$1.10	\$0.99

* PLEASE NOTE: THIS BUDGET IS FOR PLANNING PURPOSES ONLY.

SUMMERING LIGHTWEIGHT STEERS ON MILLET PASTURE						
ESTIMATED FACILITIES, EQUIPMENT AND MACHINERY INPUTS				CATTLE OPERATION: 50		
LIFE (YRS)	FACILITIES & EQUIPMENT	REPAIR	COST	DEPR.	INTEREST	TAXES & INSURANCE
15	CORRAL / WORKING ALLEY	70.50	4700.00	313.33	211.50	35.25
15	FENCING	75.00	5000.00	333.33	225.00	37.50
10	SALT, MINERAL FEEDER	3.75	250.00	25.00	11.25	1.88
10	MISC. EQUIPMENT	4.50	300.00	30.00	13.50	2.25
TOTAL PER HEAD		3.08	205.00	14.03	9.23	1.54
MONTH	MACHINE	TIMES OVER	LABOR HOURS	MACHINE HOURS	VARIABLE COSTS	FIXED COSTS
9	TRACTOR 50-60 HP (1)	1.00	3.00	0.40	\$5.37	\$5.10
TOTAL PER HEAD				0.40	\$2.15	\$2.04

INCOME ABOVE VARIABLE COSTS FOR DIFFERENT CALF PURCHASE PRICES AND STEER SALE PRICES						
CALF PRICE (\$/LBS)	STEER SALE PRICE (\$/LBS)					
	\$0.90	\$0.95	\$1.00	\$1.05	\$1.10	
\$0.99	-\$12.48	\$23.86	\$60.19	\$96.53	\$132.87	
\$1.05	-\$40.69	-\$4.36	\$31.98	\$68.32	\$104.65	
\$1.10	-\$64.21	-\$27.87	\$8.47	\$44.80	\$81.14	
\$1.16	-\$92.42	-\$56.08	-\$19.75	\$16.59	\$52.92	
\$1.21	-\$115.93	-\$79.60	-\$43.26	-\$6.92	\$29.41	

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